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Neosho Nurseries Co.

"Yours for Growing Satisfaction"

Neosho, Missouri

SPRING PRICE LIST, 1923

Effective February 5th, 1923.

PRICES: These prices are net f. o. b. Neosho, and are subject to stock being unsold when order is received. Transportation charges are paid by the purchaser upon receipt of the goods. If such charges were pre-paid the prices would have to be higher. In any case, the purchaser pays for transportation.

HOW TO FIGURE PRICES: The quantity rates apply only on varieties of the same kind or class. Any 10 apple and crabapple trees secures the 10 rate, but 4 apple and 4 peach and 2 cherry are charged at the each rate. 25 trees of a kind are charged at the 25 rate; for instance, 25 one-year XXX apple (9-16 up) cost \$11.25, but 10 apple, 10 peach and 5 cherry in one-year XXX would cost \$13.25. Prices on large quantities will be quoted on a specific list of varieties, number of each and size and age required.

TERMS: Cash with order. On credit sales, prices have to be higher to take care of losses which a credit business always has to meet.

OUR OBLIGATION: Every customer is entitled to receive, in good condition, sound, healthy trees or plants of the size, age and variety for which he pays. We will replace without charge any stock that does not reach the purchaser in good condition or that is not free from injurious insects or disease, provided we are notified within ten days of arrival of the goods and such stock is heeled in and held subject to our disposal.

REPLACEMENTS: The life of a tree or plant after it reaches the planter depends upon conditions over which we have no control. The chief causes of failure after nursery stock is received are: Drying out in the sun or wind or freezing in the cold; failure to properly prune the roots and tops; crowding the roots into small holes cut out of the sod; failure to tramp the soil firmly about the roots; lack of proper care and attention. No fair-minded customer would ask for replacement when failure to grow is unquestionably due to such causes, but when the cause of failure is unknown and the customer reports such loss by August 1st following planting the previous spring or fall, we will replace such stock at one-half price, full payment to accompany the order.

TRUE-TO-NAME: Our methods of propagation and handling stock insure to the greatest extent the true labeling of our trees and plants. It is mutually agreed between the purchaser and ourselves that we are to be held liable for not more than the purchase price if any stock should by chance prove untrue to name.

NEOSHO NURSERIES CO.
Neosho, Missouri.

March 15, 1923

Of the list of varieties given in the price list, the following varieties and sizes have been sold out since the price list was printed. Consult the list before making out your order.

If you do not wish us to use our judgment in choosing sizes and varieties please give your second choice or check proper prices on order blank.

APPLE

Baldwin	Sold out
Collins	1 yr XXX
Delicious	2 yr XXXX
Duchess	1 yr XX
Grimes Golden	1 yr X, 3/16
Jonathan	2 yr XXXX, XX - 1 yr XXX
Livland	All 2 yr
Maiden Blush	All 2 yr
M.B. Twig	Sold out
Mc Intosh	Sold out
Milton	2 yr XXX, XX, X
Northern Spy	Sold out
Paragon	2 yr XXX, XX, X - 1 yr X, 3/16
Red Astrachan	All 2 yr
R.E. Greening	All 2 yr - 1 yr XXX
Rome Beauty	2 yr XXXX, XXX
Senator	2 yr XXX, XX, X
Spitzenburg	2 yr XXX, XX, X
Wagener	All 2 yr - 1 yr XXX, XX
Wealthy	All 2 yr - 1 yr XXX
Yellow Transp	2 yr XXX, XX

CRABAPPLE

Florence	XXX, XX
Hyslop	XXX, XX

CHERRY

English Morello	XXX
Montmorency	XX, X

PEACH

Alton	4X, 3X, 2X
Champion	4X, 3X
Crosby	4X, 3X
Elberta	2X, X, 3/16
Early Elberta	Sold out
Elberta Cling	Sold out
Esoka	Sold out
Greensboro	4X, 3X, 2X, X
Heath Cling	Sold out
J.H. Hale	3X, 2X, X 3/16
Kassell	Sold out
Late Crawford	4X, 3X, 2X
Late Elberta	Sold out
Lola	Sold out
Mayflower	Sold out

PLUM

Anglica	4X, 3X, 3/16
Burbank	4X
Delcote	3/16
French Damson	4X, 3X, 2X
Italian Prune	3/16
Lombard	4X
Red June	3/16
Shropshire D.	4X, 3X

PARCEL POST: For the convenience of our customers living far from the railroad, we will ship any tree less than 4 feet in height, small fruits and ornamentals, except shade trees, by Prepaid Parcel Post if you will add twenty per cent to these prices. We will refund the difference if the postage is less.

NOTE: All shipments to Canada must go by express or freight.

EXPRESS is usually the quickest and most satisfactory method of shipment. Express charges are made on actual weights and delivery is made in the larger towns.

EXPRESS Charges from Neosho:

On 35 lbs. On 100 lbs.

To Kansas City, Mo.	\$1.12	\$2.48
To Chicago, Ill.	1.66	4.08
To Cleveland, O.	1.84	4.58
To New York City	2.30	5.90
To Denver, Colo.	2.00	5.02
To St. Paul, Minn.	2.00	5.02
To New Orleans, La.	1.93	4.80
To San Francisco, Calif.	4.82	13.10

The approximate weight of express packages of 100 one-year "XX size" trees of various kinds is as follows:

100 Peach Trees, 7-16—9-16 in., XX size.....	85 lbs.
100 Apple Trees, 7-16—9-16 in., XX size.....	91 lbs.
100 Cherry Trees, 7-16—9-16 in., XX size....	76 lbs.

FREIGHT charges are made on actual weight except on less than 100 lbs., in which case you pay for 100 lbs. Large shipments go by fast freight and when necessary in refrigerator cars.

SIZE OF FRUIT TREES: We grade or sort our fruit trees by caliper or diameter about two inches above the point where the grafted or budded top puts forth. The heights given are averages of all varieties from actual measurement. These heights vary from year to year according to the growing season. Moreover, varieties of the same class or kind differ in growing habit, some naturally grow taller, some insist on branching the first year, some grow more shapely tops. A short, stocky tree is much better than a tall, spindly specimen. You must cut off part of the top anyway when you plant your trees except with sour cherries.

YOURS FOR GROWING SATISFACTION. That is our motto. The inexperienced find our catalog a big help in starting right, and even experienced growers and horticulturists endorse our "Inside Facts of Profitable Fruit Growing" and our "How to Beautify Your Home Grounds." Our customers like our stock. Many of them say so and come back to us for their additional wants.

CHANGES in ORDERS: Tell us on your order if we shall make any changes in sizes or even varieties, adjusting prices according to this price list.

FIRST NATIONAL BANK, NEOSHO, MO.

To Whom It May Concern:

We are very well acquainted with the men in charge of the Neosho Nurseries Co., and do not hesitate to say you can depend absolutely upon any statement they make as being correct, and if any mistake of any kind should occur in your dealings with them we know you will not have any trouble whatever in getting it corrected.

(Signed) E. C. COULTER,
Cashier.

ON LARGE QUANTITIES prices will be quoted on a definite list of varieties, number, size and age required

APPLE—One-year tops, two-year roots. Varieties—Ada Red, Ben Davis, Black Ben, Delicious, Duchess of Oldenburg, Grimes Golden, Jonathan, King David, Livland, Maiden Blush, Mammoth Black Twig, Melon, Minkler, Northern Spy, Paragon, Red Astrachan, R. I. Greening, Rome Beauty, Senator (Oliver), Spitzenburg, Stayman, Wagener, Wealthy, Willowtwig, Wilson Red, Winesap, Winter Banana, Yellow Newtown (Albermarle Pippin), Yellow Transparent, York Imperial.

The roots of all our one-year apple have grown two years in our nursery.

		Approximate	Each	10	25	100
1 Year.	Diameter	Height	Rate	Rate	Rate	Rate
XXX	9-16-in.-up	4 to 7 ft.	.60	.50	.45	.40
XX	7-16—9-16	4 to 6 ft.	.50	.40	.35	.30
X	5-16—7-16	3 to 5 ft.	.45	.35	.30	.25
	3-16—5-16	2 ft. up.	.35	.25	.20	.18

Grimes Golden double-worked 5 cents more per tree. These are budded 12 to 18 inches above the ground on a variety not susceptible to collar-rot.

CRABAPPLES—One-year tops, two-year roots. Excelsior, Florence, Hyslop. Prices same as one-year apple. (In figuring prices crabapple go with apple.)

APPLE—Two-year tops, two-year roots. Varieties—Ada Red, Black Ben, Collins Red (Champion), Jonathan, King David, Paragon, Senator (Oliver), Stayman, Winesap, Yellow Transparent, York Imperial.

NOTE—Our two-year apple have roots and tops that have grown two years in our nursery. The tops are headed 22 to 24 inches from the ground.

		Approximate	Each	10	25	100
2 Year.	Diameter	Height	Rate	Rate	Rate	Rate
XXXX	3-4 in. up.	4 to 7 ft.	.70	.60	.55	.50
XXX	11-16—3-4 in.	4 to 6 ft.	.65	.55	.50	.45
XX	5-8—11-16	3 to 6 ft.	.60	.50	.45	.40
X	1-2—5-8	3 to 6 ft.	.55	.45	.40	.35

PEAR, Two-year—Anjou, Bartlett, Flemish Beauty, Garber, Kieffer, Seckel.

2 Year	Diameter	Each rate	10 rate
XX	9-16—11-16	1.20	1.10

NEOSHO NURSERIES COMPANY

PEAR—Kieffer and Garber. One-year tops, two-year roots.

	Each rate	10 rate	25 rate	100 rate
5 to 6 ft.	.90	.80	.70	.60
4 to 5 ft.	.75	.65	.55	.50
3 to 4 ft.	.60	.50	.40	.35
2 to 3 ft.	.40	.35	.30	.25

DWARF PEAR, Two-year—Anjou, Bartlett, Duchess d'Angouleme, Seckel.

2 Year	Diameter	Each rate	10 rate
XXX	10-16—11-16	1.20	1.10

PEACH, One-year—Alton, Arp Beauty, Belle of Georgia, Carman, Champion, Crosby, Early Rose, Elberta, Hiley, Illinois, Late Crawford (other varieties sold out for spring, 1923, delivery).

	Diameter	Approximate Height	Each Rate	10 Rate	25 Rate	100 Rate
XXXX	11-16 in. up	4 to 7 ft.	.55	.45	.40	.35
XXX	9-16—11-16	3 to 6 ft.	.50	.40	.35	.30
XX	7-16—9-16	3 to 6 ft.	.45	.35	.30	.25
X	5-16—7-16	3 to 5 ft.	.40	.30	.25	.20
	3-16—5-16	2 ft. up	.35	.25	.20	.15

CHERRY, Sour Varieties, One-year—Branched.—Early Richmond, English Morello, Montmorency. No English Morello in XXXX 11-16 up.

	Diameter	Approximate Height	Each Rate	10 Rate	25 Rate	100 Rate
XXXX	11-16 in. up	3 ½ ft. up.	.95	.85	.75	.70
XXX	9-16—11-16	3 to 4 ft.	.85	.75	.65	.60
XX	7-16—9-16	2 ½ to 3 ½ ft.	.70	.60	.50	.45
X	5-16—7-16	2 to 3 ft.	.55	.45	.35	.30

CHERRY, Sweet Varieties—One-year—Whips—Black Tartarian, Napoleon (Royal Ann).

	Diameter	Approximate Height	Each Rate	10 Rate	25 Rate	100 Rate
XXXX		5 to 7 ft.	.95	.85	.75	.70
XXX		4 to 5 ft.	.85	.75	.65	.60
XX		3 to 4 ft.	.70	.60	.50	.45
X		2 to 3 ft.	.55	.45	.35	.30

PLUM, One-year tops, two-year roots (on Peach roots)—Abundance, America, Burbank, Endicott, Italian Prune, Omaha, Red June, Shropshire, Wild Goose. **PLUM** (on Plum roots)—French Damson, Green Gage, Lombard.

	Diameter	Approximate Height	Each Rate	10 Rate	25 Rate	100 Rate
XXXX	11-16-in. up	5 to 7 ft.	.95	.85	.75	.70
XXX	9-16—11-16	4 to 6 ft.	.85	.75	.65	.60
XX	7-16—9-16	3 to 6 ft.	.75	.65	.55	.50
X	5-16—7-16	3 to 5 ft.	.65	.55	.45	.40
	3-16—5-16	2 to 4 ft.	.55	.45	.35	.30

APRICOT—One-year (on peach roots)—Superb.

Same prices and sizes as plum.

QUINCE—Rea's Mammoth, Van Deman.

	Diameter	Each Rate	10 Rate	25 Rate
XX	½ in. up	1.20	1.10	1.00
X	¾ to ½ in.	1.00	.90	.80
Orange	Under ¾	.75	.65	.55

NEOSHO NURSERIES COMPANY

CURRENTS, Two year—London Market, Perfection, Red Cross, White Grape.

Each Rate	10 Rate	25 Rate	100 Rate
.40	.35	.30	.25

GOOSEBERRIES, Two-year—Downing, Houghton, Josselyn, Oregon Champion.

Each Rate	10 Rate	25 Rate	100 Rate
.35	.30	.25	.20

GRAPE VINES—No. 1—Concord.

Each Rate	10 Rate	25 Rate	100 Rate
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Concord, .20 .15 .12 .10
All other varieties—Agawam (Red—Midseason), Barry (Black—Midseason), Brighton (Red—Early), Delaware (Red—Early), Diamond (White—Early), Herbert (Black—Midseason), Moore Early (Black—Early), Niagara (White—Midseason), Wilder (Black—Midseason), Worden (Black—Early). Prices on all varieties except Concord:

	Each Rate	10 Rate	25 Rate	100 Rate
No. 1.	.30	.25	.20	.15

BLACKBERRY — McDonald, Lucretia Dewberry, Early Harvest, Eldorado, Mersereau.

10 Rate	25 Rate	100 Rate
.10	.06	.05

STRAWBERRY.

Standard Varieties — Aroma. Klondike, Lady Thompson, Ozark Early, Senator Dunlap, Son's Prolific. These are self-fertile and do not require other varieties for pollination.

Per 25	Per 100	Per 500	Per 1000
.50	\$1.25	\$5.00	\$8.00

Everbearing—Progressive (fertile, needs no pollinizer)

Per 25	Per 100	Per 500	Per 1000
.75	\$2.00	\$7.50	\$12.00

RASPBERRY.

	10	25	100
	Rate	Rate	Rate
Cumberland, Kansas, Cuthbert,			
Ranere (St. Regis).....	.10	.06	.05

RHUBARB.

Each Rate	10 Rate	25 Rate	100 Rate
.20	.15	.12	.10

HORSERADISH.

10 Rate	25 Rate	100 Rate
.10	.07	.05

ASPARAGUS—Reading Giant.

10 Rate	25 Rate	100 Rate
.07	.05	.03

ROSES—Field Grown.

*Everbloomers.

	Each Rate	10 Rate
Climbing American Beauty (Red).....	.85	.75
Dorothy Perkins (Climber—Pink).....	.60	.50
Excelsa (Climber—Red) .....	.60	.50
*Annie Miller (Pink).....	.60	.50
Conrad F. Meyer (Pink).....	.85	.75
Gen. Jacqueminot (Red).....	.85	.75
*Gruss An Teplitz (Red).....	.85	.75
*Maman Cochet (Pink).....	.85	.75
Marshall P. Wilder (Red).....	.85	.75
Paul Neyron (Pink).....	.85	.75
*Snow Queen (White Am. Beauty).....	.85	.75
*Wm. R. Smith (Pinkish White).....	.85	.75

NUT TREES.

Shipped direct from Nursery in Pennsylvania.
Budded or Grafted, adapted for Northern States.

PECAN—Busseron, Butterick, Greenriver, Indiana, Marquardt, Niblack, Posey.

ENGLISH WALNUT—Franquette, Mayette, Rush.

Prices on Pecan and English Walnut:

1½ to 2 ft.	\$1.75 each	\$17.50 per dozen
2 to 3 ft.	2.00 each	20.00 per dozen
3 to 4 ft.	2.25 each	22.50 per dozen
4 to 5 ft.	2.50 each	25.00 per dozen
5 to 6 ft.	2.75 each	27.50 per dozen

BLACK WALNUT—Ohio, Stabler, Thomas.

1½ to 2 ft.	\$1.50 each	\$15.00 per dozen
2 to 3 ft.	1.75 each	17.50 per dozen
3 to 4 ft.	2.00 each	20.00 per dozen
4 to 5 ft.	2.25 each	22.50 per dozen
5 to 6 ft.	2.50 each	25.00 per dozen
6 to 7 ft.	2.75 each	27.50 per dozen
7 to 9 ft.	3.00 each	30.00 per dozen

Dozen rates apply only on varieties of the same kind.

SHRUBS.

These prices are on strong plants varying in size with variety, some being naturally smaller growers.

	Each rate	10 rate	25 rate
Althea (white) .....	.60	.55	.50
Barberry, Japanese .....	.60	.55	.50
Deutzia, Lemoinei .....	.50	.45	.40
Deutzia, P of R.....	.50	.45	.40
Dogwood, Siberian .....	.50	.45	.40
Golden Bell (F. Intermedia) .....	.75	.70	.65
High Bush Cranberry.....	.75	.70	.65
Honeysuckle, Japan Bush....	.50	.45	.40
Hydrangea, A. S.....	.75	.70	.65
Hydrangea, P. G.....	.75	.70	.65
Japan Quince .....	.50	.45	.40
Japanese Rose (Kerria Jap.)	1.00	.95	.90
Prairie Rose .....	.50	.45	.40
Rosa Rugosa .....	.75	.70	.65
Snowball .....	.60	.55	.50
Snowberry .....	.45	.40	.35
Spirea, Crimson A. W.....	.75	.70	.65
Spirea, Thunbergii .....	.60	.55	.50
Spirea, Van Houttei.....	.45	.40	.35
Syringa (Mock Orange)....	.60	.55	.50
Weigela Rosea .....	.60	.55	.50

ORNAMENTAL TREES.

		Each Rate	10 Rate
Bechtel Crab, Double-flowered	18 to 24 in.	\$.90	\$.80
Elm, American White.....	6 to 8 ft.	1.00	.90
Green Ash	6 to 8 ft.	1.00	.90
Linden, American	3 to 4 ft.	.75	.65
Norway Maple	6 to 8 ft.	2.00	1.75
Silver Maple	6 to 8 ft.	.75	.65
Sugar Maple	6 to 8 ft.	2.00	1.75
Carolina Poplar	{ 4 to 6 ft.	.50	.40
	{ 6 to 8 ft.	.60	.50
Lombardy Poplar	{ 4 to 6 ft.	.50	.40
	{ 8 to 10 ft.	.70	.60

NEOSHO NURSERIES COMPANY

CLIMBING VINES.

	Each Rate	10 Rate
Boston Ivy .....	.50	.45
Clematis, Japanese .....	.50	.45
Honeysuckle, Halls .....	.35	.30
Trumpet Vine .....	.35	.30
Wisteria, Japanese .....	.50	.45

HEDGE.

	10 rate	25 rate	100 rate
California Privet	6—12-in. .08	.06	.05
	12—18-in. .10	.07	.06
	18—24-in. .12	.09	.07
	3— 4 ft. .20	.15	.12
Ibota Privet	12—18-in. .20	.15	.12
	18—24-in. .25	.22	.20
	2— 3 ft. .30	.27	.25
	3— 4 ft. .35	.32	.30
Japanese Barberry	6—12-in. .30	.25	.20
	12—18-in. .40	.35	.30
	18—24-in. .55	.50	.45
	2— 3 ft. .60	.55	.50
Spirea, Van Houttei	12—18-in. .20	.15	.10
	18—24-in. .25	.20	.15
	2— 3 ft. .35	.30	.25
	3— 4 ft. .40	.35	.30

LILAC—Common Purple.

	Each rate	10 rate	25 rate
18 to 24 in.	.35	.30	.25
2 to 3 ft.	.45	.40	.35

PEONIES—The most widely planted and popular of all hardy flowers. Easy to grow but prefer rich, deep soil and sun.

Couronne de Or—White, gold stamens and carmine tips.

Delachei—Deep purple-crimson; large semi-double.

Dorchester—Pale pink, large, fragrant, beautiful.

Duchess de Nemours—White, green tips at center, fragrant.

Duc de Wellington—Ivory white, large, double, fragrant.

Festiva Maxima—White, carmine tips at center, spicy.

La Sublime—Crimson, fine, full, fragrant.

Madame Lebon—Bright cherry pink, very large.

Meissonier—Brilliant reddish-purple, free bloomer.

Nigricans—Dark crimson, compact bloom.

Prince Imperial—Brilliant purplish scarlet; very large.

Each Rate, .50 10 Rate, .40 25 Rate, .35

IRIS.

IRIS GERMANICA—The Fleur-de-lis of France, sometimes called Hardy Orchids because of their exquisite coloring.

Black Prince—Dark purplish blue; very early.

Celeste—Pale azure blue, large.

Fairy—White with touch of soft blue; fragrant.

Flavescens—Creamy white; sweet scented.

Madame Chereau—White frilled with clear blue; long season.

Perfection—Purple and lavender; very beautiful.

Queen of May—Lilac with rose tint; one of the best.

Sans Souci—Canary-yellow and crimson-brown.

IRIS SIBERICA—Has narrow grass-like foliage; long stems; blooms after the German varieties.

Orientalis—Intense blue, beautifully marked.

Snow Queen—White with touch of gold near center.

Each Rate .15, 10 Rate .14, 25 Rate .12, 100 Rate .10

VIOLETS—Single, Fragrant, Purple.

Per 25, .75 Per 50, 1.30 Per 100, 2.10

INTRODUCTORY COLLECTION OFFERS BEAUTIFY YOUR HOME GROUNDS

You will be agreeably surprised to see how a small planting of Shrubs, Peonies and Irises will improve your home grounds.

Our booklet "How to Beautify your Home Grounds"—Free to Customers, to others 10c—will give you full instruction on how to lay out your grounds for the most pleasing effect. Our Catalog—Free to all—gives you complete descriptions and prices of the best shrubs for your planting.

These "Get Acquainted" Collections will give you a start on beautifying your grounds.

ROSE COLLECTION—\$4.00 Postpaid



Six Strong Field Grown Plants

One each of the following:—

Climbing American Beauty, Bright Scarlet; Dorothy Perkins, Beautiful Shell Pink Climber; Excelsa, Radiant Dark Red; Gruss an Teplitz, Dazzling Scarlet, Small Grower, Continuous Bloomer; Paul Neyron, Clear Pink, blooms off and on during season, Large Grower; Snow Queen, "White American Beauty," blooms off and on during season, Large Grower.

IRIS COLLECTION—\$2.00 Postpaid

The Iris has been much neglected in ornamental planting. The newer sorts are very beautiful and are aptly called "Hardy Orchids." Can be used along sidewalks, as borders for shrubbery, to hide low foundations and many other places. Thrive anywhere. 25 roots, assorted colors, our selection.



PEONY COLLECTION—\$2.00 Postpaid



Peonies should be in every yard. Very hardy and easy to grow. Ideal for cut flowers. Can be planted in beds or used for borders. 5 roots, assorted colors, our selection.

Shipments will be made at the proper time for planting in your section. Ask for our complete catalog, it's free.

"Yours for Growing Satisfaction"

NEOSHO NURSERIES CO.